

1. Granby Retail builds up inventory and receivables ahead of its busy season, creating a temporary cash need until those sales are collected. This is the kind of need that companies meet with:

- a. External short-term financing during the cash conversion cycle
- b. A multiyear bond issued to carry the seasonal stock
- c. A permanent increase in ownership equity

2. A company wants the fastest and most flexible access to short-term cash among its external options. It would most likely turn first to:

- a. A factoring arrangement for its receivables
- b. A bank line of credit
- c. A public commercial paper program

3. A company holds an uncommitted line and draws on only part of it during the quarter. The interest it owes is based on:

- a. The full size of the credit line for the whole period
- b. A fixed fee regardless of how much is used
- c. Only the principal actually outstanding while in use

4. Linmoor Bank can offer uncommitted lines cheaply under normal conditions partly because, until a line is actually drawn, the bank:

- a. Needs to hold only minimal capital against it
- b. Must reserve the full credit line in cash
- c. Pays the borrower a standby fee

5. A company expects to repay a drawn committed line earlier than scheduled and wants to avoid an early-repayment charge. Under a regular committed line, it can most likely:

- a. Repay early, but only after paying a prepayment penalty
- b. Repay early without any penalty
- c. Repay early only by converting the balance to a term loan

6. A bank weighs offering Pelham Chemicals a committed line instead of an uncommitted one. Holding other things equal, the committed line obliges the bank to set aside:

- a. Less capital than the uncommitted line
- b. The same capital as the uncommitted line
- c. More capital than the uncommitted line

7. Aside from being a multiyear commitment, a revolver's borrowing rates and commitment fees are most comparable to those of:

- a. A regular committed line of credit
- b. An uncommitted line that charges no fee
- c. A factoring arrangement priced as a discount

8. Beyond standard revolving short-term drawing, a revolving credit agreement may also include:

- a. A requirement to factor all receivables
- b. Optional medium-term loan features
- c. A waiver of all borrower covenants

9. Ashworth Foods arranges a secured loan and must pledge collateral. Which of the following would qualify?

- a. Its expected future market share
- b. The goodwill of its workforce
- c. High-quality receivables, inventory, or marketable securities

10. Corveth Manufacturing can raise cash from its receivables by either assigning them or factoring them. Under factoring, the receivables are:

- a. Sold to the factor, typically at a substantial discount
- b. Pledged as collateral while the company keeps collecting them
- c. Left in place while the company issues commercial paper against them

11. When a lender makes a secured loan, the security interest it files against the pledged asset gives the lender:

- a. Ownership of the company's entire business
- b. The right to possess the asset until the loan is repaid
- c. A share of the company's future profits

12. Brennan Aerospace, a large and highly rated firm, finds that issuing short-term notes in the market is cheaper than borrowing the same amount from its bank. It would most likely fund itself with:

- a. A secured asset-based loan
- b. A factoring facility
- c. Commercial paper

13. A company preparing to issue commercial paper learns it can distribute the notes either to the broad market or to a small group of selected investors. These two routes are, respectively:

- a. A public market offering and a private placement
- b. A syndicated revolver and a factoring sale
- c. A secured loan and an assignment

14. Vasari Goods is willing to pay a commitment fee to obtain greater assurance that its bank will lend even if conditions sour. Relative to an uncommitted line, the facility that provides this is:

- a. A secured loan against inventory
- b. A committed line of credit
- c. A factoring arrangement

15. A company considers funding a project that will generate cash only over the next several years by repeatedly issuing commercial paper. The main drawback is that commercial paper:

- a. Can only be issued by financial institutions
- b. Must always be secured by the project's assets
- c. Typically matures in under three months, so the funding must be continually rolled over